



PLANTPRODUCTS



Career Opportunity – Plant Products Inc.

Company description

In business for more than 75 years, Plant Products is now a major distributor of fertilizers, plant protection products, seeds and other innovative products for the greenhouse, nursery, turf and vegetable and fruit industries in Canada and the United States. Our products and services are aimed at both conventional and organic producers. Our branches are located in Laval (QC), Ancaster (ON), Westland (MI) and our head office is in Leamington (ON).

Position: Plant Products Technical Sales Representative – Turf Division.

Territory: Montreal and surrounds, Laurentians, Outaouais

To obtain, grow sales and provide technical service to the Lawncare, Sportsfield and Golf industry. To provide support and product knowledge in a technical, fast paced market.

Responsibilities:

- Manage and attain an annual sales and margin budget
- Maintain regular contact with customers and prospects
- Provide technical support for products sold including resolution of product complaints
- Manage a customer database for efficient and quality service
- Remain current with regard to agronomic practices, sales strategies and industry activities

Qualifications:

- Two to five years sales, turf, golf or lawncare industry experience an asset
- Technical knowledge gained through industry experience and post secondary education (degree or diploma) an asset
- Members of the Order of Agronomists of Quebec or be on the way to becoming a member an asset
- Excellent written and oral communications skills
- Ability to work in a computerized environment
- Bilingual (French/English) an asset

Competitive compensation package including bonus program, benefits, vehicle.

Deadline: April 9, 2021

Contact:

Mike Sturrock – Quebec Turf Sales Manager

Mike.sturrock@plantproducts.com

PlantProducts.com

Siège social

50 Hazelton Street
Leamington, ON

519 326-9037

USA

39035 Webb Drive
Westland, MI

248 661-4378

Ontario

1520 Sandhill Drive
Ancaster, ON

905 793-7000

Québec

3370, Le Corbusier
Laval, QC

450 682-6110

Tout pour votre réussite



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